(19) World Intellectual Property Organization International Bureau



(43) International Publication Date 28 June 2001 (28.06.2001)

PCT

(10) International Publication Number WO 01/47172 A2

(51) International Patent Classification7:

H04L

- (21) International Application Number: PCT/US00/42462
- (22) International Filing Date:

30 November 2000 (30.11.2000)

(25) Filing Language:

English

(26) Publication Language:

English

- (30) Priority Data: 09/452,726 30 November 1999 (30.11.1999) US
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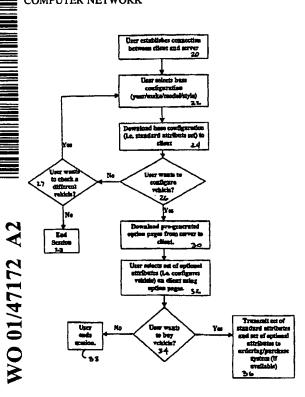
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- (81) Designated States (national): AE, AG, AL, AM, AT, AU, AZ, BA, BB, BG, BR, BY, BZ, CA, CH, CN, CR, CU, CZ, DE, DK, DM, DZ, EE, ES, FI, GB, GD, GE, GH, GM, HR, HU, ID, IL, IN, IS, JP, KE, KG, KP, KR, KZ, LC, LK, LR, LS, LT, LU, LV, MA, MD, MG, MK, MN, MW, MX, MZ, NO, NZ, PL, PT, RO, RU, SD, SE, SG, SI, SK, SL, TJ, TM, TR, TT, TZ, UA, UG, UZ, VN, YU, ZA, ZW.
- (84) Designated States (regional): ARIPO patent (GH, GM, KE, LS, MW, MZ, SD, SL, SZ, TZ, UG, ZW), Eurasian patent (AM, AZ, BY, KG, KZ, MD, RU, TJ, TM), European patent (AT, BE, CH, CY, DE, DK, ES, FI, FR, GB, GR, IE, IT, LU, MC, NL, PT, SE, TR), OAPI patent (BF, BJ, CF, CG, CI, CM, GA, GN, GW, ML, MR, NE, SN, TD, TG).

Published:

 Without international search report and to be republished upon receipt of that report.

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(54) Title: COMPUTATIONALLY EFFICIENT PROCESS AND APPARATUS FOR CONFIGURING A PRODUCT OVER A COMPUTER NETWORK



(57) Abstract: The present invention provides a process for configuring a product using a server and a client connected by a computer network, wherein the product has multiple possible configurations, and wherein each configuration is defined by a set of standard attributes and a set of optional attributes. The process comprises receiving from the client a request for a base configuration comprising the set of standard attributes, transmitting to the client the standard attribute set for the base configuration, and transmitting to the client a plurality of Web pages containing an option data set including all possible optional attributes and a set of commands, the set of commands being executed on the client and allowing a user to select the set of optional attributes using the client. The present invention also provides an apparatus for configuring a product using a computer network, wherein the product has multiple possible configurations, and wherein each configuration defined by a set of standard attributes and a set of optional attributes. The apparatus comprises a server connected to the network, wherein the server comprises a processor, a memory, and a storage device, and wherein the processor and memory are operative with a program stored on the storage device to receive from a client a request for a base configuration comprising the standard set of attributes, transmit to the client the standard attribute set for the base configuration, and transmit to the client computer a plurality of Web pages containing an option data set including all possible optional attributes and a set of commands, wherein the set of commands is executed on the client and allows a user to select the set of optional attributes.

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COMPUTATIONALLY EFFICIENT PROCESS AND APPARATUS FOR CONFIGURING A PRODUCT OVER A COMPUTER NETWORK

5 FIELD OF THE INVENTION

This invention relates to an apparatus and process for configuring a product over a computer network, and more particularly to an apparatus and process for efficiently configuring a product having multiple possible configurations over a computer network.

BACKGROUND

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Although at first a mere curiosity used by scientific researchers, the Internet has come to be a significant factor in everyday life. Along with the increasingly common use of the Internet for entertainment and communication has come a sizeable increase in the use of the Internet in electronic commerce. At first, e-commerce consisted mainly of merchants selling standardized products such as videos, CD's and books. But more recently, merchants have started using the Internet to sell goods that are highly customized, such as automobiles, computers and electronics. For any one of such goods there are many options from which an Internet user can choose to configure their own customized product. Although great for the user, this customization process poses problems for the merchant because it requires a fair amount of computational power for each transaction. As more people seek to buy these customized products over the Internet, the demand results in increased load on the merchant's server. The increased load on the server in turn degrades the user's response time and may eventually overwhelm the server and lead to system failures. Thus, there is a premium on finding efficient ways to process user requests and configuration of the user's customized product.

Existing approaches to selling user-configurable products over a network are generally very inefficient at handling the configuring process. A first approach is to handle all the configuration-related computation on the merchant's server, this is known as "server-side processing." With server-side processing, every time a user picks a product option or otherwise interacts with the configuration process, he or she interacts with the server, which receives the

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user's input, processes the option selection, and sends an update of the currently existing configuration to the user. This approach works well if a small number of users are using the merchant's server. If there are many users using the server—which is, of course, what every merchant wants—the frequent request from many users demanding computational resources from the server can cause the server to run extremely slowly and, in extreme cases, to stop functioning altogether. From the user's point of view, this option is slow because of the repeated communications needed with the server and the computation time required for each operation on the busy server.

A second approach for configuring customized products over a computer network is to have the merchant's server do some of the processing and have the user's computer, referred to as a client, do some of the processing. Such an approach relieves the server of some of its computational load, but the remaining load may still be too high for the server if the number of clients accessing the system is high. For the user, this approach may still be too slow because of the remaining server load, and because of the multiple communications over the network that must take place between the code processing information on the client and the code processing information on the server.

A third approach that has been tried for configuring customized products is to transfer essentially all of the computation involved to the client machine instead of the server. This "client-side processing" approach increases server efficiency, because the server does very little computation and can thus handle a very large number of client requests without becoming overwhelmed. The computational load is instead shifted to a widely distributed network of clients that are accessing the server, each of which is probably lightly loaded. Although it increases efficiency, however, client-side processing has so far been applied inefficiently. Currently, when the user uses the client machine to access the server, the server downloads an executable application (i.e., an applet) onto the client, so that the user can then use the applet running on the client to configure the product. The applets, however, are usually large pieces of code that take a long time for a user to download outo the client, especially if the client has a slow connection to the Internet. Even users with high-speed Internet access to the may have problems downloading the applet, because many network firewalls are designed to keep applets

from being downloaded onto the client system. And if the merchant makes any changes to their configuration process, a new applet must be downloaded every time the process changes.

Because of the disadvantages of present implementations of client-side processing, there is thus a need in the art for an apparatus and process that allows a user to configure a customized product over a computer network. The apparatus and process preferably exploit the benefits of client-side processing while avoiding the downfalls of present approaches.

SUMMARY OF THE INVENTION

The present invention provides a process for configuring a product using a server and a client connected by a computer network, wherein the product has multiple possible configurations, and wherein each configuration is defined by a set of standard attributes and a set of optional attributes. The process comprises receiving from the client a request for a base configuration comprising the set of standard attributes, transmitting to the client the standard attribute set for the base configuration, and transmitting to the client a plurality of Web pages containing an option data set including all possible optional attributes and a set of commands, the set of commands being executed on the client and allowing a user to select the set of optional attributes using the client. The present invention also provides an apparatus for configuring a product using a computer network, wherein the product has multiple possible configurations, and wherein each configuration defined by a set of standard attributes and a set of optional attributes. The apparatus comprises a server connected to the network, wherein the server comprises a processor, a memory, and a storage device, and wherein the processor and memory are operative with a program stored on the storage device to receive from a client a request for a base configuration comprising the standard set of attributes, transmit to the client the standard attribute set for the base configuration, and transmit to the client computer a plurality of Web pages containing an option data set including all possible optional attributes and a set of commands, wherein the set of commands is executed on the client and allows a user to select the set of optional attributes.

BRIEF DESCRIPTION OF THE DRAWINGS

Figure 1 is a flowchart showing an embodiment of the inventive configuration process.

Figure 2 is a block diagram of a server computer which is part of the apparatus of the present embodiment of the invention.

Figure 3 is a block diagram of a client computer which is part of the apparatus of the present embodiment of the invention.

Figure 4 is a flowchart showing the process by which the Web pages (option pages) shown in Figure 5 are pre-generated.

Figure 5 is a diagram of the structure of and interaction between the option pages.

Figure 6 is a flowchart showing the overall process used in the present embodiment of the invention.

Figure 7 is a flowchart showing the vehicle selection process which is part of the overall process shown in Figure 6.

Figure 8 is a flowchart showing the option checking process, which is part of the option selection process shown in Figure 7.

DETAILED DESCRIPTION OF THE INVENTION

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Described below is an embodiment of the present invention. The embodiment illustrates one way in which the present invention can be implemented—in this case, a process and apparatus that can be used to configure a customizable product such as a vehicle. In the description that follows, like numerals represent like elements in all figures. For example, where the numeral 10 is used to refer to a particular element in one figure, the numeral 10 appearing in any other figure refers to the same element.

The embodiment of the inventive apparatus and process provides a computationally efficient means by which a user can configure an orderable vehicle over a network such as the internet. More specifically, the embodiment provides an apparatus and process for configuring a vehicle using the portion of the Internet known as the World Wide Web (the "Web"). A vehicle is defined by a base configuration having a set of standard attributes (i.e., standard equipment),

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and a set of optional attributes (i.e., optional equipment) selected by the user from an option data set (i.e., among all available options available for that base configuration). Thus, for example, a user may want to get a 2000 Toyota 4Runner SR5 with leather seats, CD player and alloy whoels. In this case, the base configuration is defined by the year, make, model and style of the vehicle—a 2000 (year) Toyota (make) 4Runner (model) SR5 (style). This base configuration will have a set of standard attributes, such as a certain size engine, a certain transmission, etc. To configure the vehicle, the user selects the set of optional attributes they want—in this case, leather seats, CD player and alloy wheels—and adds them to the set of standard attributes to arrive at an orderable vehicle. A vehicle is orderable if all selected options are compatible with each other (i.e., no conflicting options) and no required options remain unselected.

Using the apparatus and process, a user connects to a server from their client computer. The apparatus and process achieve their efficiency by transferring most of the computation involved in configuring a vehicle from the server to the client; in other words, it exploits clientside processing by transferring to the client computer all the computation involved in selecting a set of optional attributes. As further explained below, the process and apparatus transfer the bulk of the computation to the client by transferring a set of commands to the client machine. The transferred commands, in this embodiment a series of pre-generated Web pages, provide the data and logic the user needs to configure their own orderable vehicle. The commands embedded in the Web pages are written in JavaScript and are executed by a program such as a Web browser. The series of Weh pages, known as option pages, are pre-generated for each base configuration, so that when a user wants to configure a vehicle it is simply a matter of downloading the pages. Little or no computation is required from the server. Because all the option selection is done using the option pages running on the client, the process is very computationally efficient since it does not require multiple communications with the server and does not depend on the server to run the option selection process. Thus, the server load is dramatically reduced and the server can simultaneously service many more users.

The entire process of configuring a vehicle as described herein can optionally be coupled with a process and apparatus for purchasing a vehicle on-line from a dealer once the base configuration and set of optional attributes are selected.

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Figure 1 illustrates the overall process a user goes through to configure an orderable vehicle. To begin the process, the user establishes a network connection at step 20 between the olient 60 and the server 40 (see Figures 2 and 3). Using a Web browser on the client 60, the user selects a desired base configuration at step 22 by selecting a year, make, model and style of vehicle. When a base configuration is selected, its set of standard attributes (i.e. the standard equipment) and other information is downloaded from the server 40 to the client 60 at step 24. The user studies the standard attributes and other information and decides at step 26 whether they are interested in this vehicle and wish to configure it by selecting a set of optional attributes (i.e., optional equipment). If at step 26 the user does not want to configure the selected vehicle, the user decides at step 27 whether to select another base configuration by returning to step 22 or end the session at step 28.

If the user wants to proceed with configuring a vehicle at step 26, they pick the options selection from the standards page and the option pages are downloaded to the client at step 30. As further explained below, the option pages contain all the necessary logic and data that allow the user to select compatible options and configure an orderable vehicle. The user configures their vehicle at step 32 by selecting their set of optional attributes (optional equipment). When the user finishes configuring the vehicle at step 32, they must decide whether they want to purchase the vehicle. If the configuration process is coupled with an on-line car buying system, the user can proceed to step 36, where the base configuration, the set of standard attributes, and the set of optional attributes is transmitted to the ordering system. The ordering system then transmits the vehicle information, along with information gathered from the user, to dealers so that they may respond with a price quote. If the configuration process is not coupled with an on-line ordering system, then the user can end their session at step 38, save the configuration they assembled and use the information to shop for a vehicle the old-fashioned way—by visiting several dealers. The details of some of the steps shown in Figure 1 are illustrated in subsequent figures.

Figure 2 lihustrates details of the server 40. The server 40 is essentially a high-capacity, high-speed computer that includes a storage device 42 and a processing unit 44 with access to two databases: a product database 46 and a configuration database 48. Also connected to the

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processing unit 44 is sufficient memory (shown as part of the processing unit, but the memory could be a separate component) and appropriate client communication hardware 50. Communication hardware 52 to allow communication with a vehicle ordering system may also be added if the server is linked to such a system. The communication hardware 50 or 52 may be moderns, ethernet connections, or any other suitable communication hardware. Although the server 40 is shown as a single computer having a single processing unit 44, it is also possible that the server could be spread over several networked computers, each having its processor and having one or more databases residing thereon.

In addition to the elements described above, the storage device 42 of the server 40 has an operating system and communication software stored thereon to allow the server to communicate with other computers. The preferred operating system is Microsoft Windows NT, while the preferred communication software is a Microsoft IIS (Internet Information Server) server with associated programs. The databases on the server 40 contain the information necessary to make the apparatus and process work. The product database 46 stores the raw information about every base configuration, while the configuration database 48 stores the standards and option pages generated for each base configuration. The databases are assembled and accessed using any commercially available database software, such as Microsoft Access, Oracle, etc. Microsoft SQL Version 6.5 is the preferred database for this application.

Figure 3 illustrates hardware details of the client 60. The client 60 generally includes a processor 62 attached to storage unit 64, a communication controller 66, and a display controller 68. The display controller runs a display unit 70 through which the user interacts with the client 60 and, through the network, also interacts with the server 40. In essence, the client 60 is a computer able to run software providing a means for communicating with the server 40. This software is preferably an Internet web browser, such as Microsoft Internet Explorer, Netscape Navigator, or other suitable Internet web browsers.

Figure 4 illustrates the pre-generation of the option pages necessary to implement the inventive apparatus and process. Beginning with step 80 and 82, each base configuration is examined. For each base configuration, the product database 46 is queried to extract a set of

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attributes available for that particular configuration. Using the option data set, a plurality of option pages are generated at step 84. These option pages contain all the option data for the base configuration. The pages also contain logic that allows them to interact amongst themselves so a user can select the set of optional attributes they want with their vehicle. The option pages are further described below in connection with Figure 5. At step 86, the set of standard attributes and the plurality of pages are stored in the configuration database 48. At step 88, the process checks to see if there are more base configurations to be processed. If there are more base configurations, the process returns to step 82 where the database is queried for a new base configuration and a new plurality of pages is generated for the new base configuration. If there are no further base configurations, the pre-generation ends at step 90. Typically, the pre-generation will be done periodically to update the configuration database whenever the product database is updated. For vehicles, the pre-generation is preferably carried out once a week.

Figure 5 illustrates the information kept in the configuration database for each base configuration. For each base configuration, there is a standards page 92 and a plurality of options pages 94. The standards page, as its name implies, contains the set of standard attributes (i.e., the standard equipment) and other information for the selected base configuration. The standard attributes are grouped together under a tab on the standards page. The other information is grouped into categories under several tabs on the page, including road and safety information, warranty information, and technical information. If the user wants to view information in any of these categories, they simply select the tab leading to a category.

An option selection tab 96 on the standards page leads to the options pages 94. The options pages 94 comprise a plurality of Web pages, including a main or parent page 98, a user interface page 100, a data page 102, and a driver page 104. An optional pricing page 106 can be included if the operator of the server wishes to display pricing information along with other vehicle information displayed by the user interface page. The options pages interact with each other to allow a user to select compatible options which define an orderable vehicle. The main or parent page 98 links the remaining pages and coursels the interaction among pages. As its name implies, the user interface page 100 displays the options for the user, accepts user input, and

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allows the juser to interact with the other pages. Although its name implies otherwise, the data page 102 does not actually contain the option data set. The data page instead translates and passes data between the user interface and the driver page. Translation is needed because the user interface must represent the data in a way that can be read by the user, while the driver page 104 needs the option data represented in a computationally efficient form.

The driver page 104 is the most important page because it controls the option selection. In addition to containing the complete option data set from which the user selects a set of optional attributes, the driver page contains logic to ensure that all the attributes selected by the user are compatible with each other. The logic operates on the data to perform several functions. First, it checks whether there is a conflict between options; for example, if the user selects a transmission incompatible with the selected engine, the logic will notify the user. Similarly, if the user picks an option which requires the presence of other options, the logic will automatically add the necessary option and notify the user. Finally, if the user picks an option for which more than one choice exists, the logic will pick this up, notify the user that a selection must be made, and prompt the user for such a selection. The logic in the driver page is further described below in connection with Figure 8. The driver page, along with the other option pages, is preferably programmed using JavaScript.

A final page in the options pages is the pricing page 106. The pricing page is optional: if the server operator wants to provide users with pricing information in addition to the information about standard equipment and options, they may do so by including the pricing page. The pricing page is essentially just another user interface which transmits the pricing information from the driver page 104 to the user.

Figure 6 illustrates the initial steps in the operation of the process and apparatus. The process begins at step 108, where the user selects their base configuration by selecting a year, make, model and style. When the user has selected the base configuration, the standards page 92 is downloaded to the client at step 110 and the user can view the several categories of information. At step 112, the user selects the standards category, and the standards are displayed at step 114. At step 116, the "road and safety" category is selected, and the road and safety

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characteristics of the base configuration are displayed at step 118. At step 120, the user selects the "warranty" category, and the warranty information is displayed at step 122. Finally, at step 124, the user selects the "tech" section and the technical specifications of the base configuration are displayed at step 126. If the user likes what he or she saw in steps 110 through 126, he or she proceeds to step 128 to select a set of optional attributes for their vehicle, that is, to add options to the base configuration. The set of optional attributes is selected from the option data set that contains all the available optional attributes that can be added to the selected base configuration. The process of selecting optional attributes is further described below in connection with Figure 7.

Figure 7 illustrates the operation of the option selection process embodied in the option pages 94. When the user selects an option at step 130, the process proceeds to step 132. At step 132, the server 40 automatically downloads the main or parent page 98 (referred to in the figure as the main page) onto the client 60. The parent page then "pulls" the remaining pages from the server onto the client, starting with the driver page 104 at step 132 and the data page 102 at step 134. When the driver and data pages have been loaded, the data page checks at step 138 to see whether the pricing display flag is set. The pricing display flag allows the operator of the server to decide whether they want to use the only the user interface page 100 that does not include pricing information, or if they want to include the user interface 106 including pricing information. Based on the flag's setting, the parent page decides whether to load one or both interface pages from the client onto the server: if the flag is set, the user interface page including the pricing information is transferred; otherwise, the user interface not including the user pricing information is transferred; otherwise, the user interface not including the user pricing information is transferred.

At step 140, the user interface decides whether is should display a "get a quote" option. As mentioned above, the present embodiment of the apparatus and process can be linked to an ordering or bidding system to allow the user to configure a vehicle and, once the vehicle is configured, request bids from dealers. Usually, the operator of the server 40 decides whether they want to be linked to such an ordering system. If the apparatus and process are linked to such a system, the "get a quoto" option allows the user can submit their configuration for bid or purchase. The main page 98, user interface page 100, data page 102, and driver page 104

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initialize at step 136 and 142 and wait for user input at step 144. Depending on the user's selection at step 144, the process goes to step 146 to select options, step 158 to get a report showing all options currently selected or, if the apparatus and process are so configured, to step 174 to get a price quote on the configured vehicle.

If the user wants configure a vehicle by choosing a set of optional attributes, he or she selects an optional at step 146. After the user selects an option, the process calls the data page 106 at step 148. The data page transfers the data for the selected option from the user interface page 100 to the driver page 104 at step 150, and re-formats the data so that the driver page will understand it. At step 152, the driver page calculates any additional requirements for the selected option and resolves any conflicts among all the options selected so far. The process of step 152 is further discussed below in connection with Figure 8. When all requirements and conflicts are resolved at step 152, the process goes to step 154, where the data page passes the selected option data from the driver page to the user interface page, re-formatting the data during the transfer so that it will be understood by the user interface page. At step 156, the user interface is updated to show the selection made by the user. The process then returns to step 144, where it waits for further user input. If the user wants to select further options to add to their set of optional attributes, they select another option at step 146.

If at step 144 the user wants to view the current configuration they have put together, the user can select a report at step 158. When a report is selected, the process goes to step 160, where the driver page checks the existing configuration to see whether it defines a complete, orderable vehicle. A vehicle is orderable if all the selected options are compatible with each other (i.e., no conflicting options) and no required options remain unselected. This check at step 162 is performed according to the process shown in Figure 8, which is further described below. If the vehicle is not complete, a step 172 notifies the user what is missing and returns to step 144 to await further user input. If the vehicle is complete, then at step 164 the current set of optional attributes is retrieved from the driver page 104 and passed to the user interface at step 166 so that it can be viewed by the user. If the configuration process and apparatus are linked to an on-line ordering system, the user proceeds to step 168, where they decide if they would like to place and order. If they do, then the data is passed to step 182 where the user selects the color they want

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for the vehicle. Thereafter, the set of standard attributes and the set of optional attributes selected by the user are passed on to the ordering system for processing.

If the embodiment of the present apparatus and process is linked to an on-line ordering or bidding system, the user can access the system at step 144 by selecting that option and proceeding to step 174. Having selected step 174, the process executes steps 176 and 178, which checks to ensure the vehicle is orderable before it is submitted to the ordering or bidding system. Steps 176 and 178 are identical to steps 160 and 162, which are performed when the user requests a vehicle report. The set of standard attributes and set of optional attributes are passed on to the ordering system for processing.

Figure 8 illustrates the logic used by the driver page 104 to ensure that the user selects compatible options that result in an orderable vehicle. When the user selects an option at step 146, the logic first checks at step 184 whether that option conflicts with any previously selected option. If there is a conflict, the logic assumes that the later chosen one is the correct one, and at step 186 it removes the previously selected option with which it conflicts. If there is no conflict between options, the process checks at step 188 whether the selected option requires any other options. If the selected option does not require any other options, then the selected option is flagged as having been selected at step 196 and the process returns to step 144, where it waits for further user input. If the selected option does require another option—for example, if the user selects an engine that requires a particular transmission—this requirement will be caught at step 188. In cases where selection of one option requires selection of another option, the process proceeds to step 190, where it determines whether there is a choice among the options to be selected. If there is no choice, the option is selected at step 194 and a check is run at step 184 to see whether it conflicts with any other options. As before, if the selected option conflicts with a previously selected one, the previously selected one is removed at step 186 and the process returns to step 144 to await Author user input. If there is a choice, the process notifies the user of the choice at step 192 and waits for the user to select from among the choices at step 194. When an option is solocted at step 194, a conflict check is run as before.

An embodiment of the present invention has been described. A person skilled in the art will, however, recognize that many other embodiments are possible within the scope of the invention. In particular, other embodiments are possible that incorporate more or different features and that apply to products other than vehicles. For this reason, the scope of the invention is not to be determined from the description of the embodiment, but must instead be determined solely from the following claims.

CLAIMS

1. A process for configuring a product using a server and a client connected by a computer network, wherein the product has multiple possible configurations, and wherein each configuration is defined by a set of standard attributes and a set of optional attributes, the process comprising:

receiving from the client a request for a base configuration comprising the set of standard attributes;

transmitting to the client the standard attribute set for the base configuration; and

transmitting to the client a plurality of Web pages containing an option data set including all possible optional attributes and a set of commands, the set of commands being executed on the client and allowing a user to select the set of optional attributes using the client.

- 2. The process of claim 1 further comprising transmitting a complete product definition including the set of standard attributes and the set of optional attributes from the client to the server.
- 3. The process of claim 1 further comprising pre-generating the plurality of Web pages for each base configuration before the request for a base configuration is received.
- 4. The process of claim 1 wherein the plurality of Web pages comprises:
 - a main page which controls the interaction among the plurality of pages;
 - a user interface page comprising an option selection page;
 - a driver page which contains the options data set and controls a user's selection of a combination of options; and

a data page which manages the interaction between the user interface page and the driver page.

- 5. The process of claim 4 wherein the plurality of Web pages further comprises a pricing page for displaying pricing information on the client.
- 6. The process of claim 4 wherein transmitting the plurality of Web pages comprises:

transmitting the main page from the server to the client; and

pulling the user interface page, driver page and data page from the server using the main page.

- 7. The process of claim 1 wherein executing the set of commands comprises executing the commands using a Web browser.
- 8. The process of claim 1 wherein the set of commands contained in the phirality of Web pages define a process comprising:

checking a selected optional attribute to see if it conflicts with a previously selected optional attribute;

checking a selected optional attribute to see if it requires selection of a second optional attribute; and

checking a selected optional attribute to determine if there is more than one choice for that optional attribute.

9. The process of claim 8 wherein the process defined by the set of commands further comprises:

removing the previously selected optional attribute from the set of optional attributes if the previously selected optional attribute conflicts with the selected optional attribute:

selecting the second optional attribute if it is required by the first optional attribute; and

notifying the user if there is more than one choice for the selected attribute.

10. A process for configuring a product using a client connected to a server by a computer network, wherein the product having multiple possible configurations, and wherein each configuration is defined by a standard set of attributes and a set of optional attributes, the process comprising:

transmitting a request for a base configuration from the client to the server;

transmitting a set of standard attributes defining the base configuration from the server to the client;

transmitting a plurality of Web pages containing an option data set including every available optional attribute and a set of commands for selecting a set of optional attributes from the server to the client; and

executing the set of commands on the client to select a compatible set of optional antibutes from among all optional attributes fund in the option data set.

- 11. The process of claim 10 further comprising transmitting a complete product definition including the set of standard attributes and the set of optional attributes from the client to the server.
- 12. The process of claim 10 further comprising pre-generating the plurality of Web pages for each base configuration before the request for a base configuration is received.
- 13. The process of claim 10 wherein the plurality of Web pages comprises:

a main page which controls the interaction among the plurality of pages; a user interface page comprising an option selection page;

a driver page which contains the options data set and controls a user's selection of a combination of options; and

- a data page which manages the interaction between the user interface page and the driver page.
- 14. The process of claim 13 wherein the plurality of Web pages further comprises a pricing page for displaying pricing information on the client.
- 15. The process of claim 10 wherein transmitting the option data set and the set of commands comprises:

transmitting the main page from the server to the client; and

pulling the user interface page, driver page and data page from the server using the main page.

- 16. The process of claim 10 wherein executing the set of commands comprises executing the commands using a Web browser.
- 17. The process of claim 10 wherein the set of commands contained in the plurality of Wcb pages define a process comprising:

checking a selected optional attribute to see if it conflicts with a previously selected optional attribute;

checking a selected optional attribute to see if it requires selection of a second optional attribute; and

checking a selected optional attribute to determine if there is more than one choice for that optional attribute.

18. The process of claim 17 wherein the process defined by the set of commands further comprises:

removing the previously selected optional attribute from the set of optional attributes if the previously selected optional attribute conflicts with the selected optional attribute;

selecting the second optional attribute if it is required by the first optional attribute; and

notifying the user if there is more than one choice for the selected attribute.

19. An apparatus for configuring a product using a computer network, wherein the product has multiple possible configurations, and wherein each configuration defined by a set of standard attributes and a set of optional attributes, the apparatus comprising:

a server connected to the network, wherein the server comprises a processor, a memory, and a storage device, and wherein the processor and memory are operative with a program stored on the storage device to

receive from a client a request for a base configuration comprising the standard set of attributes;

transmit to the client the standard attribute set for the base configuration;

transmit to the client computer a plurality of Web pages containing an option data set including all possible optional attributes and a set of commands, wherein the set of commands is executed on the client and allows a user to select the set of optional attributes.

20. The apparatus of claim 19 wherein the server is further operative to receive from the client a complete product definition including the set of standard attributes and the set of optional attributes.

21. The apparatus of claim 19 wherein the server is further operative to pre-generate the plurality of Web pages for each base configuration before the request for a base configuration is received.

- 22. The apparatus of claim 19 wherein the plurality of Web pages comprises:
 - a main page which controls the interaction among the plurality of pages;
 - a user interface page comprising an option selection page;
 - a driver page which contains the options data set and controls a user's selection of a combination of options; and
 - a data page which manages the interaction between the user interface page and the driver page.
- 23. The apparatus of claim 22 wherein the plurality of Web pages further comprises a pricing page for displaying pricing information on the client.
- 24. The apparatus of claim 22 wherein the server being operative to transmit the plurality of Web pages comprises the server being operative to:

transmit the main page from the server to the client; and

pull the user interface page, driver page and data page from the server to the client using the main page.

- 25. The apparatus of claim 19 wherein executing the set of commands comprises executing the commands using a Web browser.
- 26. The apparatus of claim 19 wherein the set of commands contained in the plurality of Web pages define a process comprising:

checking a selected optional attribute to see if it conflicts with a previously selected optional attribute;

checking a selected optional attribute to see if it requires selection of a second optional attribute; and

checking a selected optional attribute to determine if there is more than one choice for that optional attribute.

The apparatus of claim 26 wherein the process defined by the commands contained in the Web pages further comprises:

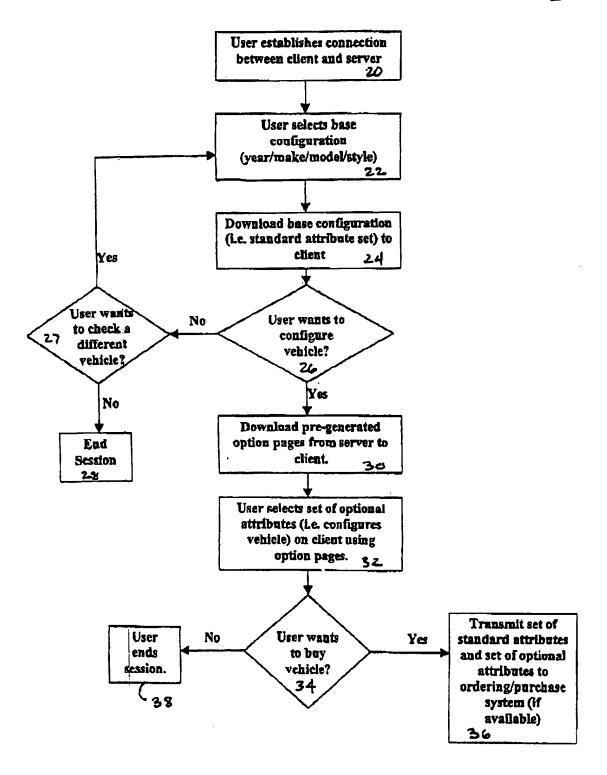
removing the previously selected optional attribute from the set of optional attributes if the previously selected optional attribute conflicts with the selected optional attribute;

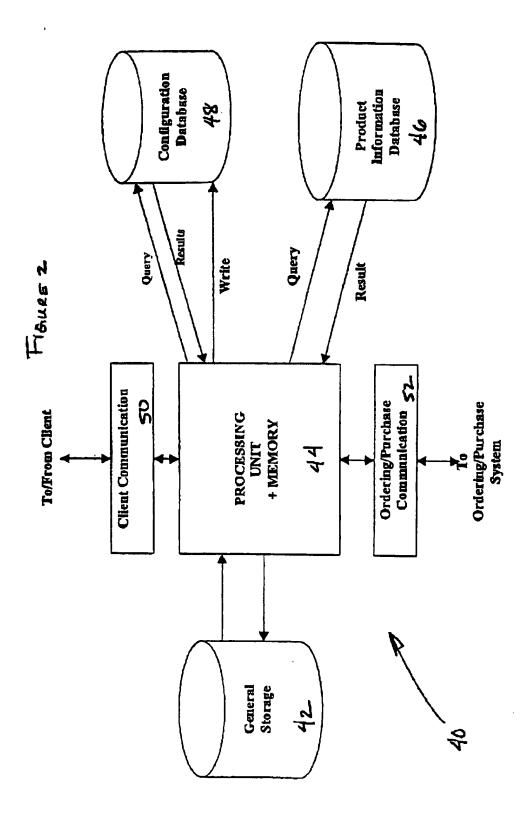
selecting the second optional attribute if it is required by the first optional attribute; and

notifying the user if there is more than one choice for the selected attribute.

- 28. The apparatus of claim 19 further comprising a client connected to the computer network, wherein the client comprises a processor, a memory, and a storage device, and wherein the processor and memory are operative with a program stored on the storage device to enable the client to communicate over the computer network and execute commands received over the network.
- 29. The apparatus of claim 28 wherein the program is a Web browser.

FIGURE 1





To/From Server Figure 3 Modern 72 Communications Disk Storage 64 e e Processor + Memory 67 Interface Control 8 Computer (Client) User Interface 20

FIGURE 4

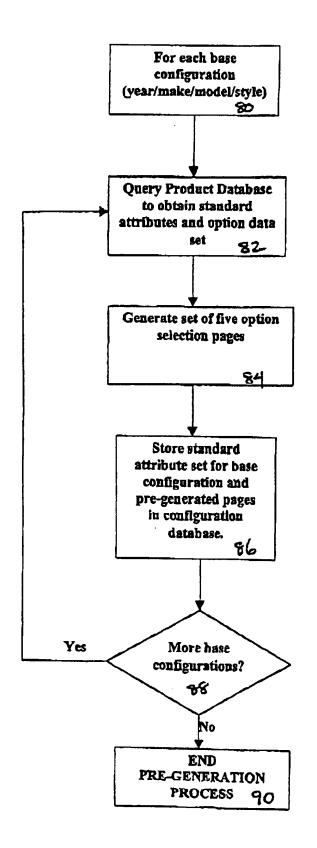
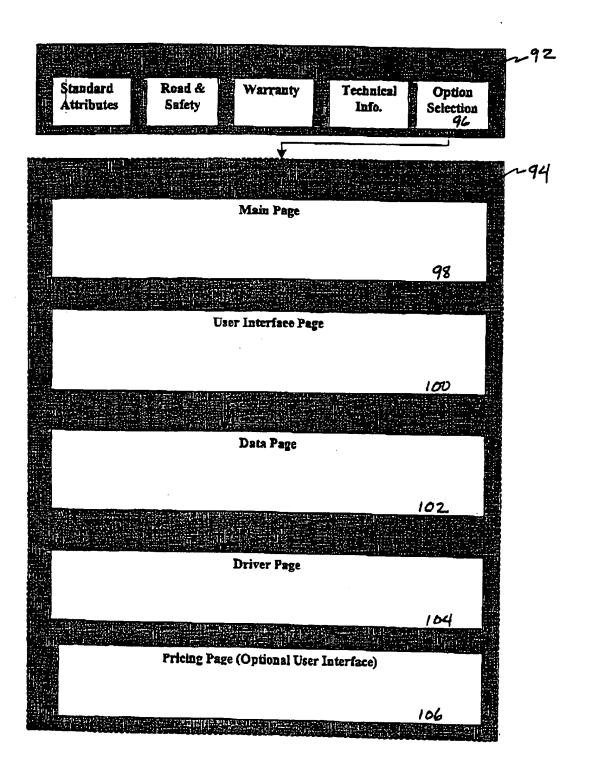


FIGURE S



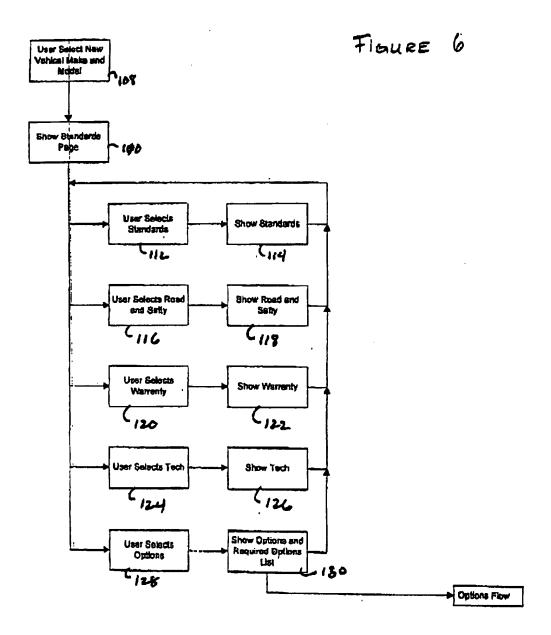
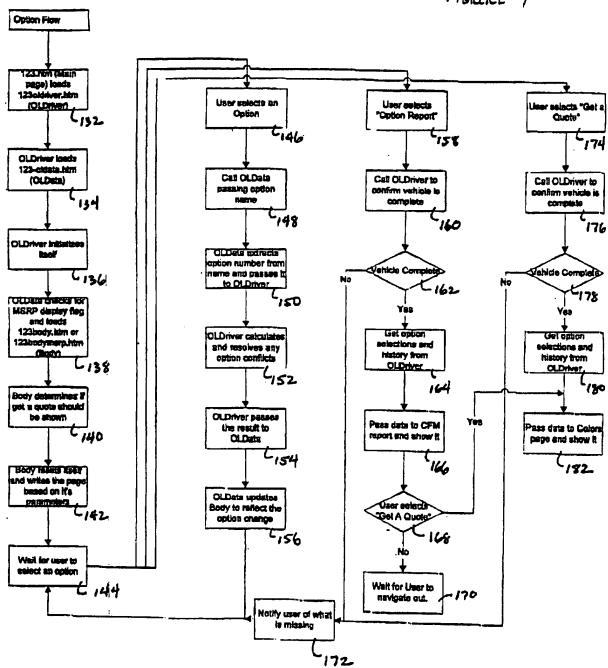
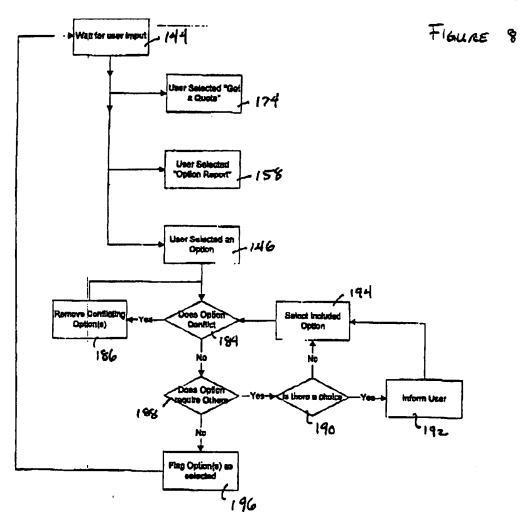


FIGURE 7





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